

Originator Name: _____

Date: _____

Company Name: _____

Impression (circle): 😊 ☹️ 😐

Blown Mortgage's LO Interview Number 1: Questions

1. How are you compensated?

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2. How long have you been in the mortgage business? In what capacities?

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3. Do you have two or three customer referrals that I could speak to directly?

Name: _____ Phone: _____

Name: _____ Phone: _____

Name: _____ Phone: _____

4. What is your lending and personal business philosophy?

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5. Have you completed any licensing or continuing education courses?

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6. What documents do you provide to your clients during the loan process?

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7. Which lenders do you use and which loan programs made up the majority of your originations last year?

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